## **CWM**

**Foresight School** 

### What is CWM?

CWM is Chartered Wealth Manager.

 It is conducted by AAFM India (American Academy of Financial Management).

It is globally valid course.

### Qualification

- Ungraded (for under graduates) Two Levels

   (i) Foundation
   (ii) Advanced
- Graded (for Graduates +3 years experience) –
   One Level
  - (i) Advanced
- Minimum Qualification 12<sup>th</sup> pass.

# Syllabus

UNIT NO.	NAME OF UNIT
UNIT	Real Estate Valuation and
1	Analysis
UNIT 2	Use of Alternative Products in Wealth Management
UNIT 3	Loan & Debt Management
UNIT 4	Equity Analysis
UNIT	Portfolio Management
5	Strategies
UNIT 6	Use of Behavioural Finance in Wealth Management
UNIT	Relationship Management
7	by a Wealth Manager
UNIT	International Taxation and
8	Trust Planning
UNIT	Wealth Management
9	Planning
UNIT	Advanced Wealth
10	Management

UNIT NO.	NAME OF UNIT
UNIT	Overview of Indian and
1	Global Financial System
UNIT	Concept of Wealth
2	Management
UNIT 3	Life Cycle Management
UNIT 4	Measuring Investment Returns in Wealth Management
UNIT	Investment Vehicles of
5	Wealth Management
UNIT 6	Managing Investment Risk in Wealth Management
UNIT 7	Indian Tax Laws
UNIT	Intergenerational Wealth
8	Transfer & Tax Planning
UNIT	Role of Wealth
9	Management in Banking
UNIT	Legalities in Wealth
10	Management

### **About CWM**

- online exam.
- Passing criteria is 50%.
- There are 1,2,3 and 4 marks questions.
- Foundation: (i) 95 Ques
  - (ii) 100 Marks
  - (iii) 2 Hours
- Advanced : (i) 85 Ques
  - (ii) 160 Marks
  - (iii) 3 Hours
- Exams dates are 1<sup>st</sup> 10<sup>th</sup> and 20<sup>th</sup> 30<sup>th</sup> of every month.

#### Cost

• Foundation:

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(i) Regi: 20,000/- + GST
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(ii) Exam: 3500/-

Advance :

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(i) Regi: 20,000/- + GST
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(ii) Exam: 3500/-

Coaching: 20,000/- for each level

## **Timing**

(i) Weekdays (Mon, Tues, Thurs, Fri)

Morning: 10.30 am

Afternoon: 3.30 pm

Evening: 7.30 pm

(ii) Weekends

Saturday: 6 pm

Sunday: 11 am